







In 2022, our NeighborWorks HomeOwnership Center helped 41 households purchase a home in central Vermont and provided 384 households with financial guidance and education.

Home Is Where The Start Is





2022 Impact Highlights

OVER 2.400 VERMONTERS **RELY ON DOWNSTREET'S PROGRAMS & SERVICES**

21.4% of our residents were formerly homeless







guided through the home buying process NeighborWorks® **HomeOwnership Center CHARTERED MEMBER** homes

completed repairs with

our Green Mountain

Home Repair Program

384 Households received financial guidance & education

in our down-payment assistance program

manufactured

home lots

staff are employed full-time at Downstreet

- Steven & Claudia Mackenzie
- Beth Ann Maier & Robert Finucane
- Pollaidh Major & RJ Adler
- Daphne Makinson
- Anthony & Jill Mennona
- Marc & Christy Mihaly
- Robert & Karyn Miller
- Carol & Dennis Minoli
- Sue Minter & David Goodman
- Mary Mitchell
- Montessori School of Central Vermont
- Helen Moore Von Oehsen & William Von Oehsen
- Phillip Morse & Brenda Bean
- Pegeen Mulhern & Doug Greason
- Timothy Mulhern & Susan O'Leary Mulhern
- National Life Group Foundation
- NeighborWorks America
- New Hampshire Charitable Foundation's Lilla Family Fund
- Polly Nichol & William Cyrus Jordan
- Barbara Nielsen
- Northfield Savings Bank
- Tim & Mary Jo O'Neill
- Joel Page & Susan Batchelder
 - Avram Patt
- Eileen Peltier
- William Pelton
- Alex Peltz
- Catherine Peltz
- Carmen Perez
- Reenie Phillips
- Robert Purvis & Susan D. Shedd
- Reynolds and Son, Inc.
- Jeanne Richardson & Noah Sexton

- Kimberlee Richardson
- Alban Richey
- Susan Ritz
- rk MILES
- Andy Robinson & Jan Waterman
- Helen Rock & Andy Jones
- Craig & Jen Roy
- Louis & Joan Roy
- Alma Royston
- Ruckus Fund of the Vermont Community Foundation
- Mark & Rosalind Saunders
- Scott + Partners
- Leslie & Glen Seifert
- Lisa & Lane Shima
- Alice Silverman
- Catherine Simpson
- Connie Snow
- Joan Spiegel
- State of Vermont Building Communities Grant
- Joan Stepenske & Robert Troester
- Stephan & Linn Syz
- TD Charitable Foundation
- The Alchemist
- The M&T Charitable Foundation
- The Richards Group
- Barbara Thompson
- Nina Thompson & Sylvia Fagin
- Peter Thoms & Abby Colihan
- TimberHomes Vermont
- Dorothy Tod
- Town of Barre
- Town of Bradford
- Town of East Montpelier
- Town of Waitsfield
- Town of Warren
- Town of Waterbury
- Jo Ann & Larry Troiano

- Union Bank
- Union Mutual Charitable Fund of the Vermont Community Foundation
- Unitarian Church of Montpelier
- Vermont Community Foundation
- Vermont Housing Finance Agency
- Vermont Mutual Insurance Company
- Vermont Women's Fund
- Julie & William Vigdor
- Washington County Mental **Health Services**
- Jason Webster
- Wells Fargo Foundation
- Nathaniel & Martha Winthrop
- Lucy Wollaeger
- Frank & Betty Woods
- Linda Young
- Peter Young
- Gwynn Zakov

Donations supported the following projects:

- Annual Fund
- Foundation House/Foundation House Safety Unit
- Resident Services/ SASH Program
- HomeOwnership Center
- Gifts-in-kind

Gifts That Support a Start

Gifts made during 2022 helped support the start of a new era of leadership, new programs, and opportunities to create new affordable homes. We are deeply grateful to everyone who contributed to Downstreet's work over the course of the year. Many thanks to our donors, listed here.

- Anonymous (3)
- Samantha Abare
- All Seasons Urethane Foam
- Theodore Allen
- Jim & Susanne Alvarez
- AmazonSmile Foundation
- Jana Andrus & Shakthi Dog
- Peter Anthony & Marsha Kincheloe
- Cara Armstrong & Edna King
- Aubuchon Realty Company
- Bar Harbor Bank & Trust
- Michael & Debbie Bard
- Dan Barlow & Phayvanh Luekhamhan
- Barre Community Justice Center
- Jane Bartrum
- Carol Becker
- Lori & Russell Belding
- Ben & Jerry's Foundation
- Rubin Bennett & Shaline Kirkpatrick
- Barry Bernstein
- Mike Boardman
- Betsy Brigham & Brett Engstrom
- Julia Burgess
- Carol Casperson
- Central Vermont Crafters
- Kira & John Charissakis
- Nancy Chickering & Kristopher R Hammer
- City of Barre
- City of Montpelier
- Clay Point Associates, Inc.
- Emily Clouatre
- Community Bank N.A.

- Community National Bank
- Miriam Conlon
- James Conneman
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- Tracy Donovan-Taylor
- Alison Duckworth & Doug Bergstein
- Amy Dupuis
- Pattie & Serge Dupuis
- Kevin Ellis & Kimberly Hackett
- Willa Farrell & Kathy Hentcy
- Fecteau Residential, Inc
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- Stephen Finner
- Geoff Fitzgerald & Ellen Starr
- Patricia Fontaine
- Gwendolyn Forbes
- Patricia & Patrick French
- Alison Friedkin & Jed Carini
- Manuel & Mary Garcia
- Lauren Geiger
- Liz Genge
- H. Allen Gilbert & Lila Richardson
- David Gold

- Gossens Bachman Architects
- Katherine Greason & Jay Wiley
- Green Mountain United Way
- Russ Hahn & Paula Smyrski
- Cara Hansen
- Nancy Hanson
- Angie Harbin
- Abigail Hickman
- Patricia Hinkley
- Jennifer & John Hollar
- HP Cummings Construction Company
- Hunger Mountain Co-op
- Linda & David Hunter
- Sue & Marty Johansen
- Alyssa Johnson
- Kathleen & Bruce Johnson
- Mia Joiner-Moore & Elizabeth Moore
- John Kassel & Julie Campoli
- Michelle Kersey
- Mary Krueger
- Pete & Sally Kulis
- Jolinda LaClair
- Linda Lambert
- Lawson's Finest Liquids
- Thomas Leahey & Katherine McCarthy
- Susan B Lee & Donald La Haye
- Lena Fund for Downstreet Housing of the Vermont Community Foundation
- Jack Leonard
- Lara Lonon & James Robison
 - David & Margaret Luce
- Dan Lukasik
- Kevin & Bethany Lunn

A LETTER FROM

THE EXECUTIVE DIRECTOR &

• THE PRESIDENT OF THE BOARD

Downstreet's 36th year was one of fresh starts rooted in the groundwork of the past.

New staff and leadership joined Downstreet veterans to reflect on our rich history and plan for our future. We mapped our path forward, continuing our commitment to community led development and equitable access to safe, stable, permanently affordable housing. We gave new life and new purpose to battered buildings, contributing to Vermont's future while restoring its past.

These buildings are now homes where people will start out, start again, and start over.

In 2022, neighbors took a stand for more affordable housing in their communities because Downstreet has a proven reputation for creating high-quality, permanently affordable apartments. Downstreet's investment in permanently affordable housing meant that families attained the dream of homeownership at a time when sales prices for a new home were more out of reach than ever. And all the homes we've built in years past are still available to lower and moderate-income Vermonters at a time when rents are skyrocketing and housing shortages have reached crisis levels.

These homes are where people are building their future.

Everyone deserves this opportunity, but intentional choices and structural inequities, both past and present, continue to contribute to housing injustices that prevent equitable access to the most fundamental social determinant of health and well-being: a healthy, stable home. As Downstreet forges ahead with the creation of more homes to address the housing shortage and rising rates of people experiencing homelessness, we will also proactively work to ensure that everyone in Central Vermont has a safe, permanently affordable place to live.

Sincerely,

Angie Harbin
Executive Director

Kevin K. Ellis
Board President

REAL ESTATE DEVELOPMENT

In 2022, we gave new life to existing buildings

• in Berlin, Barre, and Wells River.

THE WELCOME CENTER AT TWIN CITY BERLIN

Downstreet redeveloped the old Twin City Motel into 46 new shelter beds and a welcome center where those experiencing homelessness can access services. The project includes administrative offices for the Good Samaritan Haven, who owns and operates the property.





FOUNDATION HOUSE BARRE CITY

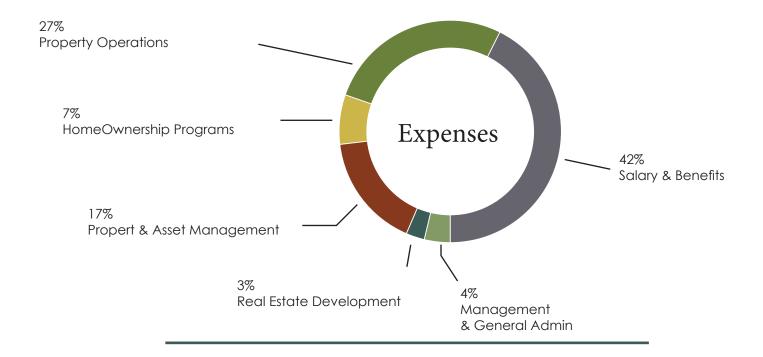
There are times in life when we need a fresh start, and that is what the women who live in Foundation House will get. We partnered with Vermont Foundation of Recovery (VFOR) to create a recovery residence in central Vermont where mothers in recovery from substance use disorder can receive the supports they need without being separated from their children.

WELLS RIVER PROPERTY WELLS RIVER

Five separate buildings were refreshed and preserved. The property, which is co-owned with Evernorth, is made up of 29 residential apartments and 8 commercial spaces across 3 residential buildings and 2 residential-commercial buildings. Renovations to improve weatherization, energy efficiency, and life safety features were completed.



2022 DRAFT FINANCIALS



| Balance Sheet ASSETS | |
|--|-------------------|
| Cash | |
| Operating | \$ 2,642,537 |
| Restricted | \$ 875,728 |
| Subtotal | \$ 3,518,265 |
| Accounts Receivable | _ |
| Revolving Loan Fund Notes, net | \$ 4,255,298 |
| Other Receivables, net | \$ 767,767 |
| Subtotal | \$ 5,023,064 |
| Construction in Process | \$ 2,332,732 |
| Property & Equipment | |
| Office Equipment | \$ 275,637 |
| Leasehold Improvements | \$ 182,426 |
| Land | \$ 1,984,771 |
| Rental Buildings & Improvements | \$ 15,657,572 |
| Vehicles | \$ 77,124 |
| Accumulated Depreciation | \$ (6,948,392) |
| Accumulated Amortization | \$ (42,508) |
| Subtotal | \$ 13,519,362 |
| Noncurrent Assets | |
| Property Investments | \$ 2,675,846 |
| Right of Use Asset - Capital Leases, net | \$ 691,140 |
| Subtotal | \$ 3,366,986 |
| TOTAL ASSETS | \$ 25,427,677 |
| Liabilities | |
| Accounts Payable | \$ 79,150 |
| Accrued Expenses | \$ 334,234 |
| Other Liabilities | \$ 982,056 |
| Notes & Mortgages Payable | \$ 7,570,058 |
| Lease Liability - Capital Leases | \$ 774,158 |
| TOTAL LIABILITIES | \$ 9,739,656 |
| Net Assets | \$ 15,688,021 |
| TOTAL LIABILITIES & NET ASSETS | \$ 25,427,677 |
| | |

| Income Statement REVENUE | | |
|--|----------------|---------------------------------|
| Asset & Property Mangement | \$ | 1,288,662 |
| Rental Property | \$ | 1,439,631 |
| Development Fees Income | \$ | 281,695 |
| Donations | \$ | 431,379 |
| Grant income | \$ | 3,227,342 |
| HOC & Homeland Fees | \$ | 71,347 |
| Interest | \$ | 9,632 |
| Miscellaneous Income/Debt forgiveness | \$ | 244,642 |
| Total Revenue | \$ | 6,994,330 |
| EXPENSES Salaries Fringe & Benefits Management & General Admin | \$ \$ \$ | 1,769,082 305,487 158,753 |
| Rental Property Management | \$ | 812,077 |
| Property Operations Real Estate Development | \$ | 1,315,378 131,223 |
| Fundraising | \$ | 23,780 |
| HOC Program | \$ | 350,769 |
| Total Expenses | \$ | 4,898,572 |
| NET INCOME | \$ | 2,095,759 |
| Depreciation | \$ | 637,629 |
| Deferred Interest Expense | \$ | 36,872 |
| Net income after Deprec & Deferred Interest | \$ | 1,421,257 |

DRAFT FINANCIALS— DATA INCLUDES
DOWNSTREET PROGRAMS AND WHOLLY
OWNED PROPERTIES, NOT PARTNERSHIP DATA.